

ALL-ONE!

DR. BRONNER'S PRODUCT CATALOG

SOAPMAKER - VISIONARY - GRANDFATHER - FRIEND



DR. BRONNER'S was founded in 1948 by Emanuel Bronner, a third-generation master soapmaker from a German-Jewish soapmaking family. He used the labels on his superb ecological soaps to spread his message that we must realize our transcendent unity across religious & ethnic divides or perish: "We are All-One or None!" Dr. Bronner used all of his profits to further his mission and support various sustainable projects and causes. Still family-owned and run, Dr. Bronner's honors the vision of our founder by continuing to make socially and environmentally responsible products of the highest quality, and dedicating our profits to help make a better world.



PURE-CASTILE LIQUID SOAP

The original magic soap!



PURE-CASTILE BAR SOAP

Mild-ecological-vegan!



GOOD FOR EARTH & FARMERS

Good for earth & you



VIRGIN COCONUT OIL

Righteous and tasty



ORGANIC HAND

SANITIZER Smells & feels fantastic!



ORGANIC

SUGAR SOAP

Hydrating & smooth



ALL-ONE TOOTHPASTE

Brush with trust!



ORGANIC MAGIC BALM

Care & repair



23 ORGANIC SHAVING SOAP

Give your skin a treat!

Soothe & replenish

25 ORGANIC LOTION



ORGANIC HAIR CARE

Soft-healthy hair!



29 ORGANIC

LIP BALM

Protect & moisturize



SAL SUDS CLEANER

Effective & concentrated

BABY GIFT SET

For sensitive skin



ALL-ONE FLOOR DISPLAYS

Sells more soap!



CHOCOLATE FLOOR DISPLAY

Sells more chocolate!

FUND & FIGHT FOR WHAT'S RIGHT!



Dr. Bronner's—top-selling soap in the U.S. natural marketplace. No synthetic preservatives, detergents or foaming agents—none! We use the purest regenerative organic & fair trade ingredients!

Fair trade means fair to the people! Fair prices, fair wages, fair working conditions, respect for land and communities—for we're All-One or None!

What comes from the Earth must go back! A customer washing with Dr. Bronner's soap is one part of a larger cycle that starts with farmers practicing regenerative organic agriculture and ends with the soaps biodegrading back into the earth.

Truth in labeling! No greenwashing hype! Our products are certified to the strictest industry standards—most are certified to the same organic standards as food! Look for the logos!







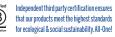














18-IN-1

THE ORIGINAL ALL-ONE MAGIC SOAP! BODY, HANDS, LAUNDRY, PETS, MORE!

THE BELOVED 18-IN-1 SOAP, originally distributed by Dr. Bronner himself at his street-corner sermons urging love & unity—sustained by a generation of hippies seeking a back-to-the-earth cleaner. Plant-based, biodegradable, concentrated, effective. It's the one soap for body, home & earth!

PURE-CASTILE LIQUID SOAP

SCENT 1 GALLON 32 OZ.

| | ALMOND | 0 18787 76165 | 0 18787 77132 |
|---|-------------------|-----------------------------|-------------------------------|
| | BABY Unscented | 0 18787 76265 | 0 18787 77232 |
| | CITRUS | 0 18787 77765 | 0 18787 77732 |
| | EUCALYPTUS | 0 18787 76365 | 0 18787 77332 |
| 11.250 | LAVENDER | 0 18787 76465 | 0 18787 77432 8 |
| Discourse of the last of the l | PEPPERMINT | 0 18787 76565 | 0 18787 77532 |
| 1 3 4 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | ROSE | 0 1 8 7 8 7 1 7 7 8 6 5 1 4 | 0 1 1 8 7 8 7 1 7 7 8 3 2 1 6 |
| Grand | TEATREE | 0 1 8 7 8 7 7 6 9 6 5 | 0 1 1 8 7 8 7 7 7 6 3 2 |

INGREDIENTS: Water, Organic Coconut Oil,* Potassium Hydroxide, Organic Palm Kernel Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Essential Oils,** Citric Acid, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap & glycerin
- ** Essential oils vary by scent.

Made with U.S.-grown hemp seed oil! Liquid Soaps are packaged in 100% post-consumer recycled plastic bottles. Excludes 1 gallon.











| | 1 0/122011 |
|-----------------------|-----------------|
| Single Unit (DIA × H) | 6 125" x 11 75" |

| Single Unit (DIA×H) | 6.125" x 11.75" | 3.174" x 9" |
|-------------------------|---------------------------|--------------------|
| Inner Case (W x H x D) | N/A | N/A |
| Inner Case Weight | N/A | N/A |
| Master Case Count | 4 | 12 |
| Master Case (W x H x D) | 12.5" x 12.063" x 12.813" | 9.75" x 9.5" x 13" |
| Master Case Weight | 37.8 lbs. | 28.6 lbs. |
| Ti/Hi | 9/4 | 14/5 |
| SWP | \$44.83 | \$12.60 |
| SRP | \$73.99 | \$20.99 |
| | | |

1 GALLON

32 OZ.

PURE-CASTILE LIQUID SOAP

SCENT 16 OZ. 8 OZ.

| ALMOND | 0 18787 76116 | 0 18787 77108 |
|-------------------|-------------------------|-----------------|
| BABY Unscented | 0 18787 76216 | 0 18787 77208 |
| CITRUS | 0 18787 77716 | 0 18787 77708 |
| EUCALYPTUS | 0 18787 76316 | 0 18787 77308 6 |
| LAVENDER | 0 1 8 7 8 7 7 6 4 1 6 | 0 18787 77408 |
| PEPPERMINT | 0 18787 76516 | 0 18787 77508 |
| ROSE | 0 1 8 7 8 7 7 7 8 1 6 6 | 0 18787 77808 |
| TEATREE | 0 18787 76916 | 0 18787 77608 |

INGREDIENTS: Water, Organic Coconut Oil,* Potassium Hydroxide, Organic Palm Kernel Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Essential Oils,** Citric Acid, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap & glycerin
- ** Essential oils vary by scent.

Made with U.S.-grown hemp seed oil! Liquid Soaps are packaged in 100% post-consumer recycled plastic bottles. Excludes 1 gallon.











16 07

8 07

| | 16 02. | 8 02. |
|-------------------------|---------------------|--------------------------|
| Single Unit (DIA×H) | 2.48" x 7.87" | 1.984" x 6.833" |
| Inner Case (W x H x D) | N/A | N/A |
| Inner Case Weight | N/A | N/A |
| Master Case Count | 12 | 24 |
| Master Case (W x H x D) | 7.5" x 8.438" x 10" | 8.25" x 6.688" x 12.125" |
| Master Case Weight | 14.8 lbs. | 15.4 lbs. |
| Ti/Hi | 23/6 | 16/7 |
| SWP | \$7.70 | \$4.69 |
| SRP | \$12.79 | \$7.89 |
| | | |

PURE-CASTILE LIQUID SOAP

SCENT 4 OZ. 2 OZ.

| ALMOND | 0 18787 76104 | 0 1 1 8 7 8 7 7 7 1 0 2 |
|-------------------|---------------------------|----------------------------------|
| BABY Unscented | 0 18787 76204 | 0 1 1 8 7 8 7 1 7 7 2 0 2 1 11 7 |
| CITRUS | | 0 1 1 8 7 8 7 1 7 7 7 0 2 |
| EUCALYPTUS | 0 18787 76304 | 0 1 1 8 7 8 7 1 7 7 3 0 2 |
| LAVENDER | 0 18787 76404 | 0 1 8 7 8 7 7 7 4 0 2 |
| PEPPERMINT | 0 18787 76504 | 0 1 8 7 8 7 7 7 5 0 2 8 |
| ROSE | | 0 1 1 8 7 8 7 1 7 7 8 0 2 |
| TEATREE | 0 1 8 7 8 7 7 6 9 0 4 1 1 | 0 1 8 7 8 7 7 7 6 0 2 1 1 5 |

INGREDIENTS: Water, Organic Coconut Oil,* Potassium Hydroxide, Organic Palm Kernel Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Essential Oils,** Citric Acid, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap & glycerin
- ** Essential oils vary by scent.

Made with U.S.-grown hemp seed oil! Liquid Soaps are packaged in 100% post-consumer recycled plastic bottles. Excludes 1 gallon.











4 OZ.

2 OZ.

| | + 02. | 2 02. |
|-------------------------|--------------------------|--------------------------|
| Single Unit (DIA×H) | 1.621" x 5.188" | 1.426" x 3.623" |
| Inner Case (W x H x D) | N/A | 2.875" x 3.725" x 8.688" |
| Inner Case Weight | N/A | 2.1 lbs. |
| Master Case Count | 36 | 72 (6 inner packs of 12) |
| Master Case (W x H x D) | 6.75" x 5.563" x 14.625" | 9.188" x 8.063" x 9.313" |
| Master Case Weight | 12.4 lbs. | 13.3 lbs. |
| Ti/Hi | 16/9 | 20/7 |
| SWP | \$3.14 | \$2.07 |
| SRP | \$5.19 | \$3.49 |
| | | |



MAGIC SOAP

MADE WITH ORGANIC OILS
MILD - ECOLOGICAL - VEGAN!

SOFT, SMOOTH LATHER MOISTURIZES FACE-BODY-HANDS-HAIR! Organic, nutrient rich U.S.-grown hemp seed oil nourishes skin. Plant-based & biodegradable, made with certified organic oils, wrapped in post-consumer recycled (PCR) paper, cleans body-mind-soul!

PURE-CASTILE BAR SOAP

| | SCENT | UPC | SIZE | SWP | SRP |
|--|-------------------|----------------------------------|-------|--------|--------|
| paragritism &== | ALMOND | 0 1 1 8 7 8 7 0 7 8 1 0 5 | 5 oz. | \$3.28 | \$5.29 |
| 2 == 1 | BABY Unscented | 0 1 1 8 7 8 7 0 7 8 2 0 5 1 10 7 | 5 oz. | \$3.28 | \$5.29 |
| militarianian | CITRUS | 0 1 1 8 7 8 7 0 7 8 7 0 5 | 5 oz. | \$3.28 | \$5.29 |
| r thimnso | EUCALYPTUS | 0 1 1 8 7 8 7 0 7 8 3 0 5 | 5 oz. | \$3.28 | \$5.29 |
| Part Collection | LAVENDER | 0 1 8 7 8 7 0 7 8 4 0 5 | 5 oz. | \$3.28 | \$5.29 |
| Antibirina (| PEPPERMINT | 0 1 8 7 8 7 0 7 8 5 0 5 | 5 oz. | \$3.28 | \$5.29 |
| PROTECTION AND SEASON | ROSE | 0 1 8 7 8 7 7 8 8 0 5 | 5 oz. | \$3.28 | \$5.29 |
| PRICE STATE OF THE PRICE STATE O | TEA TREE | 0 1 8 7 8 7 7 8 6 0 5 | 5 oz. | \$3.28 | \$5.29 |

INGREDIENTS: Organic Coconut Oil,* Organic Palm Oil,* Sodium Hydroxide,† Water, Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Essential Oils,** Sea Salt, Citric Acid, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap and glycerin
- ** Essential oils vary by scent.

Made with U.S.-grown hemp seed oil! Bar Soaps are wrapped in 100% post-consumer recycled paper.











| Single Unit (W x H x D) | 3.625" x 2.164" x 1.25" |
|-------------------------|-----------------------------|
| Inner Case (W x H x D) | 5.125" x 3.875" x 6.813" |
| Inner Case Weight | 4.2 lbs. |
| Master Case Count | 72 (6 inner packs of 12) |
| Master Case (W x H x D) | 7.438" x 10.813" x 12.813" |
| Master Case Weight | 25.8 lbs. |
| Ti/Hi | 15/5 |



TA-DA!

DELICIOUS & GOOD, FOR EARTH & FARMERS DR. BRONNER'S CALLS IT MAGIC

WE SAW AN OPPORTUNITY: Pair world-class Swiss chocolatiers with fairly-treated cocoa farmers practicing regenerative organic agriculture to create a rich, delicious dark chocolate that enriches our world. Six flavors—70% cocoa, all vegan, coconut sugar sweetened, perfectly balanced!

MAGIC ALL-ONE CHOCOLATE

FLAVOR

UPC CODE

SRP

SWP

SIZE

| | | EPPERMIN REAM | IT | | 18787 5 | 0589 | 2.93 oz. | \$3.98 | \$5.99 |
|--|--|---|---------------|-----|----------------------|----------------------|--------------------------|---------------------|------------|
| | INGREDIENTS: Fair Trade Organic Cocoa Beans, Fair Trade Organic Coconut Sugar, Fair Trade Organic Cocoa Butter, Organic Sunflower Oil, Organic Peppermint Oil, Fair Trade Organic Bourbon Vanilla Bean | | | | | | | | |
| | | IY HAZELN Utter | UT | | 18787 5 | 0568 | 2.93 oz. | \$3.98 | \$5.99 |
| a second | | Fair Trade Organio e Organic Bourbo | | | | oconut Sugar, Or | ganic Hazelnuts, | Fair Trade Org | anic Cocoa |
| | | TED WHOLI Zelnuts | E | | 18787 5 | 0578 6 | 3 oz. | \$3.98 | \$5.99 |
| a de la constantina della cons | INGREDIENTS: Fair Trade Organic Cocoa Beans, Fair Trade Organic Coconut Sugar, Organic Hazelnuts, Fair Trade Organic Cocoa Butter, Fair Trade Organic Bourbon Vanilla Bean | | | | | | | | |
| | | D ALMOND Utter |) | | 18787 5 | 0558 | 2.93 oz. | \$3.98 | \$5.99 |
| ice. | INGREDIENTS: Fair Trade Organic Cocoa Beans, Fair Trade Organic Coconut Sugar, Organic Almonds, Fair Trade Organic Cocoa Butter, Sea Salt, Organic Hazelnuts, Fair Trade Organic Bourbon Vanilla Bean | | | | | | | | |
| | | TED DARK OCOLATE | | | 18787 5 | 0569 | 3 oz. | \$3.98 | \$5.99 |
| line . | INGREDIENTS: Fair Trade Organic Cocoa Beans, Fair Trade Organic Coconut Sugar, Fair Trade Organic Cocoa Butter, Sea Salt, Fair Trade Organic Bourbon Vanilla Bean | | | | | | | | |
| | 1 | ED WHOLE Monds | | | 18787 5 | 0579 | 3 oz. | \$3.98 | \$5.99 |
| | INGREDIENTS: Fair Trade Organic Cocoa Beans, Fair Trade Organic Coconut Sugar, Organic Almonds, Fair Trade Organic Cocoa Butter, Sea Salt, Fair Trade Organic Bourbon Vanilla Bean | | | | | | | | |
| | | H COCONU | JT | | 18787 5 | 0559 | 2.93 oz. | \$3.98 | \$5.99 |
| | | Fair Trade Organic air Trade Organic (| | | | | | | |
| | | SINGLE UNIT WXHXD | INNER CA | | INNER CASE WEIGHT | MASTER CASE COUNT | MASTER CASE W X H X D | MASTER CASE WEIG | |
| | am, Crunchy Hazelnut | 0.452" x 2.268" | 2.559" x 6.10 | 02" | 0.411 | 144 | 6.7" x 11.06" | 00.011 | 0.15 |







Butter, Salted Almond Butter, Salted Dark

Chocolate & Smooth Coconut Praline Roasted Whole Hazelnuts &

Salted Whole Almonds





x 5.747"

0.52" x 2.292"

x 5.747"



x 6.772"

2.559" x 6.102"

x 6.772"

2.4 lbs.

1.9 lbs.

x 21.1"

6.7" x 11.06"

x 21.1"

29.6 lbs.

23.2 lbs.

9/5

9/5

(12 inner packs of 12)

108

(12 inner packs of 9)



REGENERATE!

REGENERATIVE ORGANIC CERTIFIED®
RIGHTEOUS & TASTY!

THE HIGHEST STANDARD FOR FARMING! Coconuts grown in healthy, biodiverse, carbon-rich soil by fairly-paid farmers, treated well. Grown right for a rich, nutty flavor, great for body care too—moisturize skin & hair, soothe & massage! Good for you & planet!

VIRGIN COCONUT OIL

| | VARIETY | UPC | SIZE SWP | | SRP |
|-------------------------|---------------------|--------------------|------------------------|---------|-------|
| C | WHOLE KERNEL | 0 18787 50501 | 14 oz. | \$12.49 | |
| | WHOLE KERNEL | 0 18787 50503 8 | 30 oz. | \$22.99 | |
| | | 14 OZ. | | | |
| Sir | ngle Unit (DIA x H) | 3.027" x 5.48" | 3.784" x 6.706" | | |
| M | aster Case Count | 12 | 12 | | |
| Master Case (W x H x D) | | 9.5"× 5.75"× 12.5" | 11.75" x 7.063" x 15.5 | | 15.5" |
| Master Case Weight | | 18.3 lbs. | 35.1 lbs. | | |
| Ti/Hi | | 14/8 | 10/6 | | |

INGREDIENTS: Organic Unrefined Virgin Coconut Oil***

*CERTIFIED FAIR TRADE INGREDIENTS ** REGENERATIVE ORGANIC CERTIFIED















RISE & SANITIZE

ORGANIC & 99.9% EFFECTIVE AGAINST GERMS
SMELLS AND FEELS FANTASTIC!

CLEAN, LIGHT FEEL WITH HEAVENLY SCENT! Nothing but organic alcohol, glycerin & essential oil plus water. No sticky thickeners! Kills germs, and certified to same USDA Organic standard as food! Use on the go in public places and as air freshener, too! Perfect size for pocket or purse.

ORGANIC HAND SANITIZER

| | SCENT | UPC | SIZE | SWP | SRP |
|---|------------|-----------------|---------|---------|--------|
| | LAVENDER | 0 18787 11111 6 | 2 oz. | \$3.24 | \$5.29 |
| A DE LOS DELOS DE LOS DE LOS DE LOS DE LOS DE LOS DE LOS DELOS DE LOS DELOS | LAVENDER | 0 18787 11112 | 12 pack | \$38.88 | N/A |
| | PEPPERMINT | 0 18787 50611 | 2 oz. | \$2.99 | \$4.99 |
| AND MAY THE | PEPPERMINT | 0 18787 77514 1 | 12 pack | \$38.88 | N/A |

LAVENDER INGREDIENTS: 62% Organic Ethyl Alcohol,* Water, Organic Glycerin,** Organic Lavender Oil

PEPPERMINT INGREDIENTS: 62% Organic Ethyl Alcohol,* Water, Organic Glycerin,** Organic Fair Trade Peppermint Oil*

*CERTIFIED FAIR TRADE INGREDIENTS

Packaged in 100% post-consumer recycled bottle. 12-pack display carton is made from 100% recycled paper with a minimum of 85% post-consumer fiber.













| Single Unit (DIA x H) | 1.315" x 5.307" |
|----------------------------|--------------------------|
| Inner Case (W x H x D) | 2.563" x 5.438" x 7.75" |
| Inner Case Weight | 2.2 lbs. |
| Master Case Count | 72 (6 inner packs of 12) |
| Master Case (W x H x D) | 8.188" x 11.25" x 8.75" |
| Master Case Weight | 13.4 lbs. |
| Ti/Hi | 20/5 |

^{**} Sourced from Organic Soy



SWEET LIFE!

RICH LATHER IN NO-CLOG PUMP KEEP SKIN-HAIR HYDRATED & SMOOTH!

ORGANIC SUGAR SOAP FOR HANDS-FACE-BODY-HAIR! Sugar pulls moisture into skin, creates rich caramel scent. Organic coconut-olive-hemp-jojoba oils are blended for a creamy castile lather. Organic shi-kakai is mild and nourishing to skin, scalp, and hair—used in India as a gentle cleanser for over 1,000 years!

ORGANIC SUGAR SOAP

SCENT 24 OZ. 12 OZ.

| | BABY UNSCENTED | 0 1 1 8 | 3787 96004 | 0 | 18787 95004 3 |
|-------------------------|----------------------|----------------------|------------------------------------|-------------------------|---------------|
| | LAVENDER | 0 1 1 8 | 3 7 8 7 9 6 0 0 1 1 1 1 | 0 | 18787 95001 |
| | LEMONGRASS LIME | 0 1 1 8 | 0 18787 96005 | | 18787 95005 |
| | PEPPERMINT | 0 1 1 8 | 3 7 8 7 9 6 0 0 2 1 1 ₈ | 0 | 18787 95002 |
| | TEATREE | 0 1 8 | 378796003 | 0 | 1878795003 6 |
| | | 24 OZ. | | 12 OZ. | |
| | Single Unit (DIA x H | l) | 3.304" x 7.878" 2.65" x 6.3 | | 2.65" x 6.313 |
| | Master Case Coun | t | 12 12 | | 12 |
| Master Case (W x H x D) | | 10.25" x 8.25" x 13" | | 8.25" x 6.625" x 10.75" | |
| Master Case Weight | | 24.8 lbs. | | 13.1 lbs. | |
| Ti/Hi | | 14/6 | | 17/7 | |
| | SWP | | \$12.59 \$6.92 | | \$6.92 |
| | SRP | | \$20.99 \$11.49 | | \$11.49 |

INGREDIENTS: Organic Sucrose, *Organic White Grape Juice, Organic Coconut Oil, *Organic Palm Kernel Oil, *Potassium Hydroxide, Organic Olive Oil, Organic Shikakai Powder, Organic Hemp Seed Oil, Organic Jojoba Oil, Organic Essential Oils,** Citric Acid, Tocopherol

*CERTIFIED FAIR TRADE INGREDIENTS

† None remains after saponifying oils into soap and glycerin / **Essential oils vary by scent. Made with U.S.-grown hemp seed oil! Sugar Soaps are packaged in 100% post-consumer recycled plastic bottles.















TRUTH PASTE

NO DETERGENTS OR FOAMING AGENTS BRUSH WITH TRUST!

SIMPLE INGREDIENTS THAT REALLY WORK! Baking soda & minerals help whiten teeth, remove plaque. Organic menthol crystals naturally freshen breath. No fluoride. No artificial sweeteners, flavors, colors, detergents, or foaming agents. Brush regularly! Health is wealth!

ALL-ONE TOOTHPASTE

| | FLAVOR | UPC | SIZE | SWP | SRP |
|---------------------------------------|-------------------|--------------------------|--------------------------|---------|---------|
| and distance | ANISE | 0 18787 50076 | 5 oz. | \$4.42 | \$7.29 |
| | CINNAMON | 0 18787 50072 | 5 oz. | \$4.42 | \$7.29 |
| e disease | PEPPERMINT | 0 18787 50071 | 5 oz. | \$4.42 | \$7.29 |
| | SPEARMINT | 0 18787 50082 | 5 oz. | \$4.42 | \$7.29 |
| | PEPPERMINT | 0 18787 50090 | 1 oz. | \$1.63 | \$2.69 |
| ALL-ONE! | TRAVEL 12-PACK | 0 18787 50090 | 1 oz. | \$19.56 | \$32.28 |
| | | 5 OZ. | 1 OZ. | | |
| Single L | Jnit (W x H x D) | 2.103" x 7.568" x 1.647" | 4.918" x 1.093" x 1.233" | | |
| Inner Ca | ase (W x H x D) | N/A | 5" x 3.875" x 4.75" | | 75" |
| Inner Case Weight | | N/A | 1.2 lbs. | | |
| Master Case Count | | 12 | 96 (8 inner packs of 12) | | |
| Master C | Case (W x H x D) | 6.625" x 7.938" x 6.875 | 8" x 10.75" x 10" | | 0" |
| Master Case Weight 4.8 lbs. 10.2 lbs. | | 10.2 lbs. | | | |
| | Ti/Hi | 35/7 | | 19/5 | |

INGREDIENTS: Organic Glycerin,*** Organic Aloe Barbadensis Leaf Juice, Hydrated Silica, Calcium Carbonate, Xanthan Gum, Sodium Bicarbonate (Baking Soda), Potassium Cocoate (made with Organic Coconut Oil*), Organic Essential Oils,** Organic Menthol Crystals, Organic Coconut Flour, Organic Coconut Oil*, Tocopherol, Citric Acid, Organic Stevia Rebaudiana Leaf Extract

Toothpastes are packaged in 100% recyclable boxes made with a minimum of 35% post-consumer recycled fiber.













^{*}CERTIFIED FAIR TRADE INGREDIENTS

^{**} Essential oils vary by scent. *** Sourced from Organic Soy



CARE & REPAIR

NOURISH-MOISTURIZE-SOOTHE DRY SKIN & SORE MUSCLES

UNSCENTED FOR CHAPPED, CHAFED SKIN—organic oils moisturize chin, cheeks, hands, cuticles, more! ARNICA-MENTHOL SOOTHES SORE MUSCLES—cool & relax achy joints with potent blend of organic oils. Self care safely & simply—no synthetic ingredients!

ORGANIC MAGIC BALM

| | SCENT | UPC | SIZE | SWP | SRP |
|--|-------------------------------|-----------------------------|--------|---------|---------|
| BRANE WINE WINE WINE WINE WINE WINE WINE WI | ARNICA-MENTHOL | 0 1 8 7 8 7 5 0 0 9 2 1 1 7 | 2 oz. | \$8.15 | \$13.49 |
| ALL-ONE! | ARNICA-MENTHOL 6 PACK TRAY | 0 1 8 7 8 7 5 0 0 9 2 1 1 7 | 6 Pack | \$48.90 | \$80.94 |
| SCHOOL STATE OF THE SCHOOL | UNSCENTED | 0 1 8 7 8 7 5 0 0 9 1 | 2 oz. | \$6.79 | \$11.29 |
| ALL-ONE! | UNSCENTED 6 PACK TRAY | 0 18787 50091 | 6 Pack | \$40.74 | \$67.74 |

UNSCENTED INGREDIENTS: Organic Avocado Oil, Organic Jojoba Oil, Organic Beeswax, Organic Coconut Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Tocopherol

ARNICA-MENTHOL INGREDIENTS: Organic Avocado Oil, Organic Coconut Oil,* Organic Beeswax, Organic Mentha Arvensis (Peppermint Oil), Organic Olive Oil,* Organic Camphor Oil, Organic Menthol Crystals, Organic Jojoba Oil, Organic Hemp Seed Oil, Organic Arnica Oil, Organic Mentha Piperita (Peppermint) Oil, Tocopherol

*CERTIFIED FAIR TRADE INGREDIENTS Made with U.S.-grown hemp seed oil!







| Single Unit (DIA x H) | 2.814" x 1.034" |
|-------------------------|----------------------------|
| Inner Case (W x H x D) | 3.75" x 2.875" x 8.625" |
| Inner Case Weight | 1.1 lbs. |
| Master Case Count | 36 (6 inner packs of 6) |
| Master Case (W x H x D) | 9" x 6.75" x 12.375" |
| Master Case Weight | 7.3 lbs. |
| Ti/Hi | 15/7 |
| | |



STAY CLOSE

GIVE YOUR SKIN A TREAT! MOISTURIZE WHILE YOU SHAVE!

DR. BRONNER'S ORGANIC SHAVING SOAP is certified by the same National Organic Program that certifies food—what you put on your skin goes into your body! Nourish-cleanse-moisturize-soothe face-underarms-legs—men and women! Sugar-rich soap—not just for shaving!

ORGANIC SHAVING SOAP

| SCENT | UPC | SIZE | SWP | SRP |
|--------------------|---------------------------|-------|--------|---------|
| LAVENDER | 0 18787 94001 | 7 oz. | \$6.50 | \$10.79 |
| LEMONGRASS LIME | 0 18787 94005 | 7 oz. | \$6.50 | \$10.79 |
| PEPPERMINT | 0 18787 94002 | 7 oz. | \$6.50 | \$10.79 |
| TEA TREE | 0 18787 94003 | 7 oz. | \$6.50 | \$10.79 |
| UNSCENTED | 0 1 1 8 7 8 7 9 4 0 0 4 4 | 7 oz. | \$6.50 | \$10.79 |

INGREDIENTS: Organic Sucrose,* Organic White Grape Juice, Organic Coconut Oil,* Organic Palm Kernel Oil,* Potassium Hydroxide,† Organic Olive Oil,* Organic Shikakai Powder, Organic Hemp Seed Oil, Organic Jojoba Oil, Organic Essential Oils,** Xanthan Gum, Citric Acid, Tocopherol

Made with U.S.-grown hemp seed oil! Soaps are packaged in 50% post-consumer recycled plastic tubes.















| Single Unit (W x H x D) | 2.98" x 7.088" x 1.886" |
|-------------------------|--------------------------|
| Master Case Count | 24 |
| Master Case (W x H x D) | 8.813" x 7.875" x 13.75" |
| Master Case Weight | 15.5 lbs. |
| Ti/Hi | 15/6 |

^{*}CERTIFIED FAIR TRADE INGREDIENTS

[†] None remains after saponifying oils into soap and glycerin

^{**} Essential oils vary by scent.



NOURISH

SOOTHE & REPLENISH LIGHT & HYDRATING

FOR SENSITIVE-DRY-ROUGH-COMBINATION SKIN—hands-face-body-anywhere! With organic oils: coconut, jojoba, avocado, U.S.-grown hemp seed—no synthetic ingredients! Vegan & versatile, absorbs quickly & highly emollient—a small amount will do!

ORGANIC HAND & BODY LOTION

| SCENT | UPC | SIZE | SWP | SRP |
|---------------------|-----------------------------|-------|--------|---------|
| LAVENDER COCONUT | 0 1 8 7 8 7 9 3 0 0 4 1 1 5 | 8 oz. | \$6.50 | \$10.79 |
| ORANGE LAVENDER | 0 1 8 7 8 7 9 3 0 0 1 4 | 8 oz. | \$6.50 | \$10.79 |
| PATCHOULI LIME | 0 1878793003118 | 8 oz. | \$6.50 | \$10.79 |
| PEPPERMINT | 0 18787 93002 | 8 oz. | \$6.50 | \$10.79 |

INGREDIENTS: Water, Organic Coconut Oil,* Organic Jojoba Oil, Organic Ethyl Alcohol,* Organic Avocado Oil, Organic Hemp Seed Oil, Organic Quillaja Saponaria Extract, Organic Essential Oils,** Xanthan Gum, Tocopherol

Made with U.S.-grown hemp seed oil! Packaged in 100% post-consumer recycled plastic bottle.











| Single Unit (DIA x H) | 1.908" x 7.585" |
|-------------------------|-----------------------|
| Master Case Count | 24 |
| Master Case (W x H x D) | 8" x 8.063" x 11.688" |
| Master Case Weight | 14.5 lbs. |
| Ti/Hi | 20/6 |

^{*}CERTIFIED FAIR TRADE INGREDIENTS

^{**} Essential oils vary by scent.



EASY AS 1-2-3

ORGANIC HAIR CARE SOFT-HEALTHY HAIR IN 3 STEPS!

BREAK UP WITH YOUR "SHAM"-POO! 1st: Wash hair with Dr. Bronner's Soap. 2nd: Use Organic Hair Rinse, with lemon juice and shikakai, to soften-condition-nourish. 3rd: Apply Organic Hair Crème for light styling hold and silky-smooth feel. Spread the full-truth!

ORGANIC HAIR RINSE

UPC SCENT SIZE SWP SRP CITRUS 8 oz. \$6.50 \$10.79

INGREDIENTS: Organic Lemon Juice, Organic Shikakai Powder, Organic Lemon Oil, Organic Orange Oil, Organic Coconut Oil.* Organic Palm Kernel Oil.* Organic Olive Oil.* Organic Hemp Seed Oil, Organic Jojoba Oil, Potassium Hydroxide! Citric Acid. Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap and glycerin Made with U.S.-grown hemp seed oil! Packaged in 100% post-consumer recycled plastic bottle.











| Single Unit (DIA x H) | 1.875"× 7.125" |
|-------------------------|--------------------|
| Master Case Count | 24 |
| Master Case (W x H x D) | 8"× 8.25"× 11.625" |
| Master Case Weight | 18.2 lbs. |
| Ti/Hi | 20/6 |

ORGANIC HAIR CRÈME

| SCENT | UPC | SIZE | SWP | SRP |
|---------------------|---------------|-------|--------|--------|
| LAVENDER COCONUT | 0 18787 98001 | 6 oz. | \$5.44 | \$8.99 |
| PEPPERMINT | 0 18787 98002 | 6 oz. | \$5.44 | \$8.99 |

INGREDIENTS: Water, Organic Coconut Oil,* Organic Ethyl Alcohol,* Organic Jojoba Oil, Organic Avocado Oil, Organic Hemp Seed Oil, Organic Essential Oils,** Organic Quillaja Saponaria Extract, Xanthan Gum, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- ** Essential oils vary by scent.

Made with U.S.-grown hemp seed oil! Packaged in 100% post-consumer recycled















| Single Unit (DIA x H) | 1./31" x /.063" |
|-------------------------|----------------------|
| Master Case Count | 24 |
| Master Case (W x H x D) | 7.75" x 7.5" x 11.5" |
| Master Case Weight | 11.2 lbs. |
| Ti/Hi | 20/6 |



SELF-LOVE

PROTECT AND MOISTURIZE LIPS! WITH ORGANIC BEESWAX AND OILS

WHAT YOU PUT ON YOUR LIPS GOES INTO YOUR BODY! Show your lips and body some love with this organic formulation that protects and soothes—with organic beeswax & avocado-jo-joba-U.S.-grown hemp oils.

ORGANIC LIP BALM

| | FLAVOR | UPC | SIZE | SWP | SRP |
|-------------------------|------------|----------------------------|---------------------------|----------|----------|
| LEMON LIME | | 0 18787 92003 9 | 0.15 oz. | \$2.37 | \$3.99 |
| NAKED | | 0 18787 92004 6 | 0.15 oz. | \$2.37 | \$3.99 |
| ORANGE GINGER | | 0 18787 92001 5 | 0.15 oz. | \$2.37 | \$3.99 |
| | PEPPERMINT | 0 18787 92002 | 0.15 oz. | \$2.37 | \$3.99 |
| ALL ONE! | | 4 FLAVORS MIXED 48-PACK | Mixed 48-Pack 1 lb. | \$113.76 | \$191.52 |
| | | MIXED 48 PACK | | | |
| Single Unit (DIA x H) | | 0.625"x 2.65" | 5.688" x 2.75" x 4.25" | | |
| Inner Case (W x H x D) | | 2.313" x 1.438" x 5.625" | N/A | | |
| Inner Case Weight | | 0.31 lbs. | N/A | | |
| Master Case Count | | 72 (6 inner packs of 12) | 288 (6 inner packs of 48) | | of 48) |
| Master Case (W x H x D) | | 6.063" x 3.5" x 7.5" | 6.125" x 9.125" x 9.125" | | .125" |
| Master Case Weight | | 2.1 lbs. | 7.6 lbs. | | |
| Ti/Hi | | 38/14 | 32/6 | | |

INGREDIENTS: Organic Avocado Oil, Organic Jojoba Oil, Organic Beeswax, Organic Hemp Seed Oil, Organic Essential Oils,** Tocopherol

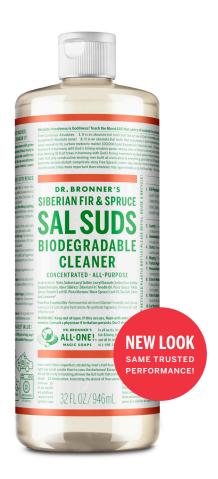
** Essential oils vary by scent. Made with U.S.-grown hemp seed oil!











EARTH'S CLEANER

BIODEGRADABLE, ALL-PURPOSE SUPER-CONCENTRATED, BEST VALUE!

IF IT CAN BE WASHED, SAL SUDS CAN WASH IT! Removes dirt-grime-grease with exceptional power. Rinses freely in hard or soft water, gentle on skin, cruelty-free & readily biodegradable. Twice as concentrated as many leading all-purpose cleaners—saves more, wastes less!

SAL SUDS BIODEGRADABLE CLEANER

| | | UPC | SIZE | SWP | | SRP | |
|----------------------------------|----------------|---------------------|--------------------|---------|---------------------------|---------|--|
| 14 50 00 | 0 1878776631 6 | | | \$6.62 | | \$9.99 | |
| 1/A 2001 1/A 2001 1/A 2001 | 0 1878 | 32 oz. | \$9.94 | | \$14.99 | | |
| | 0 18787 76665 | | 1 gal. | \$28.19 | | \$46.99 | |
| 16 OZ. | | 32 | OZ. | | 1 GALLON | | |
| Single Unit (DIA x H) | | 2.48" x 7.87" | 3.174" x 9" | | 6.125" x 11.75" | | |
| Master Case Count | | 12 | 12 | | 4 | | |
| Master Case (W x H x D) | | 7.5" x 8.438" x 10" | 9.75" x 9.5" x 13" | | 12.5" x 12.063" x 12.813" | | |
| Master Case Weight | | 14.8 lbs. | 28.6 lbs. | | 37.8 lbs. | | |
| Ti/Hi | | 23/6 | 14/5 | | 9/4 | | |

INGREDIENTS: Water, Sodium Lauryl Sulfate, Lauryl Glucoside, Sodium Coco-Sulfate, Sodium Benzoate, Abies Siberica (Siberian Fir) Needle Oil, Picea Glauca (White Spruce) Branch/Leaf Oil, Picea Mariana (Black Spruce) Leaf Oil, Sea Salt, Citric Acid. Limonene⁰

°From Pure Essential Oils-Pure essential oils from Siberian Fir needles and Spruce leaves. No synthetic fragrances. Sal Suds Biodegradable Cleaner is packaged in 100% post-consumer recycled plastic bottles.









BE GENTLE

MILD FORMULA FOR SENSITIVE SKIN MADE WITH ORGANIC OILS

FORMULATED FOR BABIES' SOFT SKIN! Fragrance-free with simple ingredients. Organic jojoba, olive, and U.S.-grown hemp seed oils keep skin moisturized, smooth, supple. No synthetic preservatives, detergents, or foaming agents. Be gentle with babies, pets, people!

BABY GIFT SET



24 oz. Sugar Soap. 5 oz.



\$32 49

| | | | 0 1 | 8787"50089""7 | | |
|----------------|-------------|-----------------------|----------------------|----------------------------|-----------------------|-------|
| Single U | | Single Unit Weight | Master Case Count | Master Case (W x H x D) | Master Case Weight | Ti/Hi |
| 5.313" x 7.938 | 3" x 3.313" | 3.3 lbs. | 6 | 10.75" x 8.438" x 11.125" | 20.4 lbs. | 12/6 |

PURE-CASTILE LIQUID SOAP

8 OZ. - SWP \$4.69 / SRP \$7.89





INGREDIENTS: Water, Organic Coconut Oil,* Potassium Hydroxide,† Organic Palm Kernel Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Citric Acid, Tocopherol

- *CERTIFIED FAIR TRADE INGREDIENTS
- † None remains after saponifying oils into soap and glycerin
- Made with U.S.-grown hemp seed oil! Liquid Soaps are packaged in 100% post-consumer













ORGANIC SUGAR SOAP

24 OZ. - SWP \$12.59 / SRP \$20.99





INGREDIENTS: Organic Sucrose, Organic White Grape Juice, Organic Coconut Oil,* Organic Palm Kernel Oil,* Potassium Hydroxide, Organic Olive Oil, Organic Shikakai Powder, Organic Hemp Seed Oil, Organic Jojoba Oil, Citric Acid, Tocopherol

PURE-CASTILE BAR SOAP

5 OZ. - SWP \$3.28 / SRP \$5.29





INGREDIENTS: Organic Coconut Oil,* Organic Palm Oil,* Sodium Hydroxide,† Water, Organic Olive Oil,* Organic Hemp Seed Oil, Organic Jojoba Oil, Sea Salt, Citric Acid, Tocopherol

*CERTIFIED FAIR TRADE INGREDIENTS

[†]None remains after saponifying oils into soap and glycerin

Made with U.S.-grown hemp seed oil! Bar Soaps are wrapped in 100% post-consumer











ORGANIC MAGIC BALM

2 OZ. - SWP \$6.79 / SRP \$11.29





INGREDIENTS: Organic Avocado Oil, Organic Jojoba Oil, Organic Beeswax, Organic Coconut Oil,* Organic Olive Oil,* Organic Hemp Seed Oil, Tocopherol

*CERTIFIED FAIR TRADE INGREDIENTS Made with U.S.-grown hemp seed oil! Packaged in 100% recyclable tins.











^{*}CERTIFIED FAIR TRADE INGREDIENTS

[†] None remains after saponifying oils into soap and glycerin



ALL-ONE!

STORE TO STORE - SOUL TO SOUL! FUN TO READ, SELLS MORE SOAP!

UNLEASH THE FULL POWER OF DR. BRONNER'S WORDS and labels with our All-One Floor Displays. Vibrant rainbow colors pop, Dr. Bronner's famous phrases cascade down—as if from the mountaintop! Made from 66% post-consumer recycled cardboard.

ALL-ONE! FLOOR DISPLAY

| | DISPLAY | WXHXD | WEIGHT | TI/HI | SWP | |
|---|---|------------------------------|-----------------|---------------|----------|--|
| ALLEO | PURE-CASTILE Liquid & Bar Soap | 19.188" x 59.5" x 17.125" | 113 lbs. | 4/1 | \$684.48 | |
| ANGELITATION ASSESSMENT | 48 x 16 oz. Liquid Soap 96 x 5 oz. Bar Soap | | 0 18787 50615 | | | |
| | 16 OZ. PURE-CASTILE LIQUID SOAP | 16.5" x 55.563" x 11.875" | 50 lbs. | 10/1 | \$246.40 | |
| Section 1997 | 32 x 16 oz. Liquid Soap; 8 Each: Almond, Baby Unscented, Lavender & Peppermint | | 0 18787 80005 8 | | | |
| | ALL-ONE TOOTHPASTE | 16.5" x 55.563" x 11.875" | 33 lbs. | 6/1 | \$265.20 | |
| 3 | 60 x 5 oz. Toothpaste; 15 each: Cinnamon & Spearmint; 30 each: Peppermint | | 0 1187 | 0 18787 50083 | | |
| ORGANICA MARIANA MARIA | ORGANIC Hand Sanitizer | 12.125" x 57.75" x 17" | 35 lbs. | 8/1 | \$466.56 | |
| The state of the s | 144 x 2 oz. Hand Sanitizer 72 each: Lavender & Peppermint | | 0 18787 80007 | | | |





MAGIC DISPLAY

FEATURE MAGIC ALL-ONE CHOCOLATE!
PLACE ANYWHERE IN STORE

FLOOR DISPLAY STANDS OUT! Sell more chocolate made with regenerative organic ingredients that benefit people-soil-farms-earth! Our top three flavors, plus NEW! Cool Peppermint Cream—all vegan, 70% cocoa, sweetened with coconut sugar, and perfectly balanced. Dr. Bronner's calls it Magic.

MAGIC ALL-ONE CHOCOLATE FLOOR DISPLAY





◆ 13.125" **→**

UPC CODE

DISPLAY CONTENTS

DISPLAY DIMENSIONS (WXHXD)



48 x Cool Peppermint Cream (4 inner trays of 12) 48 x Crunchy Hazelnut Butter (4 inner trays of 12)

24 x Salted Almond Butter (2 inner trays of 12)

24 x Smooth Coconut Praline (2 inner trays of 12)

11.625" x 59" x 13.125"

WEIGHT TI/HI SWP 34.5 lbs. 4/5 \$573.12

















SPREAD THE WORD

PRINTABLE SIGNAGE FOR EVERY SEASON VISIT OUR RETAILER DOWNLOAD CENTER

TO USE DR. BRONNER'S NEW 2023 TRADE MARKETING SIGNAGE, order printed signage from your Sales Account Rep or download & print in-store from the Retailer Download Center (info.drbronner.com/retailers/promo; Password: drbpromos).

STORE TO STORE — SOUL TO SOUL!



LIKE DR. BRONNER, who traveled store to store delivering his pure-castile liquid soaps and message of All-One love, our Demo Representatives travel the states educating customers on our superb ecological products and the six Cosmic Principles that guide our work. Organic Integrity! Fair Trade! Regenerative Organic Certified™! Animal Welfare—We're All-One!

INTERESTED IN IN-STORE DEMOS? For more information, contact caroline@drbronner.com. For more detailed product information, contact your sales representative or contact customer service at 1-844-WeRAII-1